

### COMPANY PROFILE

#### EXCELLENCE

With a team of experienced researchers, analysts, Scope Insights Limited leverages cutting-edge methodologies and advanced tools to provide robust, actionable solutions tailored to clients' needs.

#### OUR ADDED VALUE

At Scope Insights Limited, we are driven by a passion for delivering actionable insights that empower organizations to make informed decisions. With a blend of expertise in social research, data analysis, and a deep understanding of social dynamics, we tailor our solutions to meet the unique needs of each client. Our team is committed to providing reliable, evidence-based recommendations that help navigate complex challenges. By partnering with us, you gain a trusted ally declicated to creating meaningful, impactful strategies through data-driven research that fosters growth and positive change.



Scope Insights Limited

## HI THERE!

At Scope Insights Limited, we specialize in providing tailored research consulting services that empower businesses to make data-driving decisions. With a team of experienced analysts and industry experts, we offer insights across various sectors, including market research, strategic planning, and competitive analysis. Our innovative methodologies and advanced analytical tools ensure that our clients receive actionable solutions that drive success. We are committed to delivering high-quality research that is both timely and accurate, enabling organizations to stay ohead in an ever-evolving market. Whether you are a startup or an established enterprise, we support your growth by providing the intelligence needed for informed decision-making. Our client-focused approach ensures that every project is customized to meet specific objectives, fostering long-term partnerships. At Scope Insights Limited, we strive to be your trusted partner in navigating complex challenges and achiving your business goals.



Scope Insights Limited

### ABOUT COMPANY

Scope insights Limited have established in 2019 and registered with Joint Stock company and have licensed with Rengur vity corporation. Our firm is specializes in providing tailored, datadriven insights to help businesses and organizations make informed decisions. With a team of experienced professionals, we offer a wide range of services, including monter research, competitive analysis, customer segmentation, and trend forecasting. We work across multiple sectors, including development projects, healthcore, technology, retail, and finance, providing customized solutions that align with our client's unique needs. Our goal is to empower development organizations and businesses to stay ahead of the curve by delivering actionable intelligence that drives growth and innovation.

We are committed to excellence and strive to deliver the highest quality research with integrity and precision By utilizing advanced analytics tools and methodologies, we ensure that cur findings are accurate, reliable, and insightful. Our firm values long-term partnerships and works closely with clients to understand their goals and challenges, offering strategic recommendations that lead to measurable success. What have have no market, launching a product, or refining your business strategy, we are here to guide you every step of the way, making research a powerful cases to your organization's success.





### WELCOME MESSAGE



Welcome to Scope insights Limited, a growing reserch consulting firm dedicated to providing innovative solutions and strategic insights to organizations across various industries. With years of expertise and a deep understanding of market dynamics, we specialize in delivering data-driven analysis, helping our clients make informed decisions that drive growth, efficiency, and success. Our team of experianced consultants brings together diverse expertise in fields such as market research, business analysis, and performance optimization, ensuing that our clients receive top-tier service tailored to their specific needs.

At Scope Insights Limited, we believe in the power of knowledge and its potential to transform businesses. Our commitment to excellence, integrity, and client satisfaction sets us agrut as a trusted partner for all research and consultancy needs. Whether you're navigating complex market trends, expanding into new territorise, or seeking innovative solutions to business chollenges, we are here to guide you every step of the way. Our collaborative approach, combined with cutting-edge tools and methodologies, enables us to deliver actionable insights and measurable results that drive sustainable success.



### OUR VISION AND MISSION

#### VISION

The long-term vision of Scope Insights Limited is to empower businesses, development projectS/programmes with data-driven insights and innovative strategies, fostering sustainable growth and competitive advantage in an everevolving market.

#### MISSION

To provide actionable insights that drive informed decision-making and foster business growth. We aim to assist organizations in navigating complex challenges through tailored research methodologies and data-driven strategies. Our firm strives to deliver innovative solutions that meet the unique needs of each client, ensuring long-term success and competitive advantage. By combining deep industry expertise with advanced analytical techniques, we empower businesses to make smarter, more strategic choices. Ultimately, our goal is to be a trusted partner for clients seeking to unlock the full potential of their operations and achieve sustainable success.



# OUR SPECIALIZATION

#### SOCIAL IMPACTS RESEARCH

Assessing the effectiveness of corporate social responsibility (CSR) initiatives, public policy, and community outreach programs, ensuring companies make a positive impact on society while meeting business objectives.

#### **MARKET & CONSUMER INSIGHTS**

Providing in-depth analysis of consumer behavior, preferences, and trends to help companies make informed decisions on product development, marketing strategies, and customer engagement.

#### **CUSTOM RESEARCH SOLUTION**

Tailoring research approaches to meet specific client needs, delivering actionable insights and strategies across various sectors, including healthcare, education, technology, and more

#### TRAINING CURRICULUM DEVELOPMENT

Offering review the existing training curriculum and adapt based on the training need assessment & stakeholder consultation in Health, Nutrition, Agriculture and TVET sectors.



### OUR SERVICE

#### COMPANY

Scope Insights Limited is specializes in delivering data-driven insights and evidence-based solutions to support strategic decision-making for clients across diverse sectors. We offer endto-end research services, including study design, data collection, advanced analytics, and impactful reporting. Our expertise spans quantitative and qualitative methodologies, ensuring tailored approaches to meet client objectives. By leveraging the latest tools and technologies, we empower organizations to address complex challenges and seize opportunities effectively. Collaboration, innovation, and a commitment to quality define our approach to delivering actionable recommendations and measurable results.

#### INDIVIDUAL

Scope Insights Limited is powered by a multidisciplinary team of seasoned researchers, analysts, and strategists. Each team member brings a wealth of experience in areas such as data analysis, social research, policy evaluation, and impact assessment. Our experts hold advanced degrees from renowned institutions and have a proven track record of delivering actionable insights for public and private sector clients. We pride ourselves on combining academic rigor with practical application to address complex challenges. Committed to excellence and innovation, our team collaborates seamlessly to deliver customized solutions that drive measurable outcomes.



### OUR CORE VALUES

#### **CORE VALUES**

- Integrity: We uphold the highest standards of honesty and ethics, ensuring transparency and
  accountability in every aspect of our research and consulting services.
- Innovation: We embrace creativity and cutting-edge methodologies to deliver forwardthinking solutions tailored to our clients' needs.
- Collaboration: We foster strong partnerships with stakeholders, valuing diverse perspectives to achieve shared goals.
- Excellence: We are committed to delivering high-quality, data-driven insights that empower our clients to make informed decisions.
- Sustainability: We prioritize socially and environmentally responsible practices, contributing to the long-term well-being of communities and ecosystems.

#### **APPROACHES**

Scope Insights Limited employs a range of approaches to provide valuable insights and datadriven recommendations to businesses. These approaches typically include qualitative methods such as in-depth interviews, focus groups, and ethnographic studies, alongside quantitative techniques like surveys and data analysis. We may alos utilize mixed-methods research to capture both numerical data and nuanced human behaviors, attitudes, and perceptions. By leveraging these techniques, the firm helps companies understand their target audience, improve decision-making, enhance customer experiences, and drive strategic growth. Our expertise in data collection, analysis, and interpretation enables businesses to develop impactful, evidence-based strategics tailored to their specific goals and challenges.





### OUR PROJECT

#### **BASELINE STUDY**

Promoting Resilience, Opportunity and Socio-Economic Empowerment of migrants/climate displaced communities in Bangladesh (PROSPERITY) Project. The major objectives were: To determine the "point of departure" at the onset of the project before delivering the Input and services of the project. Based on the findings of baseline survey the outcome/ impact of the project can be measured followed by end-line survey. The baseline survey will assist the value for money process as based on the baseline survey, the result of inputs, process, output, outcome, and impact can be measured followed by end-line survey of the project. The study was conducted in 2023 and the client was Gana Unnayan Kendra (GUK).

#### **ACTION RESEARCH**

Action research on Assess the current rural market status in the view of availability, placement and promotional strategy for fortified and nutritious products of Joint Action for Nutrition Outcome (JANO) project which was funded by the European Union. The major obectives of the study were: (1) Evaluate the impact of the selected placement and promotion strategies on product uptake and dietary behaviors; (1)Assess the current rural market status in view of availability, placement and promotional strategy for fortified and nutritious products (11)(in)(in)(in)(in)) suitable placement strategies to make fortified and nutritious products easily accessible in rural areas, and (V) Determine effective promotion strategies to create awareness and encourage the adoption of these products. The study was conducted in December 2023. and the client was Eco Social Development Organization (ISDO).

#### **BASELINE STUDY**

The baseline study of Skills for Employment and Empowerment of rural youth Project (SEEP) were focused on these objectives: (1) To know the present situation for project outcome level indicators value and set targets as awell for the end of the project period and (1) To recommend the trades which could be potential for the youths residing in the SEEP area based on the market opportunity survey conducted by the project already. It was conducted in 2021 and the client was Gana Unnayon Kendra (GUK).





### OUR PROJECT

#### END OF PROJECT CYCLE ASSESSMENT

End of project cycle assessment of Birgani, Pirgani, Bachagani Community Development Project (CDP) was focused on these objectives: (1) To assess the progress towards CDP's goal and outcome based on the plan and evaluation data; (11) To evaluate positive changes occurred in the community due to the GNB initiatives; (11) Measuring effects and assesses performance against intended objectives and goals; (VI) To estimate problems and constraints of the sustainable development initiated by GNB; (VI) To estimate problems and constraints of the activities to achieve the related outcomes; VI) To latently CDP's strengths and weakness and areas for the improvement. The assessment was conducted in 2019 and the client was Good Neighbour Bangiadesh (GNB).

#### **CUSTOMER SATISFACTION SURVEY**

The customer satisfaction survey was focused on follwong objectives (i) Assessing the level of customer satisfaction with a particular product, service or experience; (ii) Identify factors that contribute to customer satisfaction or dissatisfaction; (iii) Help establish customer service standards; (iv) Compare and rank service providers; (v) Determine what customers think about the service provider, sc compared to compettors and (vi) Find out intentions of customers (ikelihood of customers to come or not). The study was conducted in 2021, and the client was Gana Unnayan Kendra (GUV).

#### **BASELINE STUDY**

The baseline study of Birganj Priganj and Nilphamari and Bochaganj Community Development Programme (CDP) were focused on (i) To assess the current situation of GNB's rights programme areas, socio-political and economic conditions, standard poverty indices, power relations, information on most excluded groups and nature of exclusion, prevalent social and cultural practices, emergency and disaster situation, policies and local governance issues; (ii) Map out similar/relevant initiatives of different stakeholders in working areas in terms of policies, practices and actions and mechanism of coordination between GO and N50s. It was conducted in 2020 and the client was Good Mienthour Bangdadesh (GNB).





### OUR PROJECT

#### TRAINING ON HEALTH AND NUTRITION

The Training need assessment and curriculum development for the Nutrition Sales Agent (NsA) of Sustained Opponntities for Nutrition Governance (SONEO) project. The major area of tasks of this assignment were (i) Conduct training need assessment of the Nutrition Sales Agents in Gaibandha and Kurigram districts, (ii) Review the existing curriculum which was developed by the previous project of ICCO Cooperation, (iii) Facilitate the Training of Trainers (ToT) for selected NSAs and (iv) Taking conscent from local and national level health departments for wider use of the curriculum.

#### TRAINING ON MONITORING AND EVALUATION

The assignment was concentrated to develop taining curriculum and delivery of training to the Skills for Employment & Empowerment (SEEP) project staffs. The objective was basic planning, monitoring, evaluation and learning methodologies and its relevance with the implementation of result-based monitoring systems; How to design & armp; implement the project/organizational M& Framework and following standard planning processes; Project cycle, planning processes and steps, M&E systems, methodologies and approaches, learning and accountability. The assignment was conducted in 2020. and the client was Gana Unnayan kendra (GUV).

#### TRAINING ON MARKET SYSTEM DEVELOPMENT

The assignment was conducted with Skills for Employment and Empowrment of youths in rural races (SEEP) project. The major objectives of the assignment were (1) To identify and prioritiss market systems for analysis (Which sub-sectors, product, commodities should be prioritised Key criteria on which to base the selection of value chains to be enalyzed), (ii) To analyze the beneficiaries and their context and Study the specific market system in detail / market map. Analyze systemic constraints and through the training the traines will have acquired knowledge obturt market and market actors: (iii) To develop a comprehensive curriculum for SEEP project staff for delivering the training at community level to the entrepreneurs, it was conducted in 2021 and the client was Gana Unnayan Kendra (GMK).



### OUR PARTNERS





### MEET CORE TEAM



### Md Shariful Islam

Md Shariful Islam is a visionary leader with over two decades of experience in research and development, specializing in socio-economic studies and innovation. As the founding chairperson of Scope Insights limited, he has spearheaded groundbreaking projects that have influenced policymaking and system changing practices. His expertise lies in research methodologies with real-world applications to address complex global challenges. A prolific author and speaker, he has published extensively in reputed journals and represented the firm in international forums. Under his leadership, the firm has expanded its operations across social research, fostering partnerships with academia, industry, and government badies. Passionate about mentoring, they actively support emerging researchers to cultivate innovation and excellence. His commitment to ethical research and sustainable solutions continues to drive the firm's mission of creating meaningful impact



#### Md Mofackharul Islam

He is a visionary leader responsible for steering the organization towards achieving its strategic goals and maintaining its competitive edge in the industry. With a robust background in research methodologies and business development, they oversee the firm's operations, client relationships, and innovation initiatives. He ensured the delivery of high-quality research outputs, tailored to meth the specific needs of diverse stakeholders. As a mentor and leader, he is cultivating a culture of excellence, collaboration, and ethical integrity within the organization. His role involves driving growth, tostering partnerships, and positioning the firm as a trusted outhority in the research domain.



#### **Dr Maruf Ahmed**

An accomplished Advisor with over 12 years of expertise in guiding multidisciplinary research projects and consulting initiatives. Skilled in strategic planning, data-driven decision-making, and testering stakeholder collaborations to deliver impactful solutions. A recognized thought leader in food & nutrition, leveraging innovative methodologies to address complex challenges. Committed to mentoring teams and building arganizational capacity through knowledge sharing and professional development. Passionate about driving research excellence and aligning projects with sustainable development goals.



### MEET EXPERTS TEAM







#### Afroza Khankar

She has completed Master of Social Science (MSS in Economics): held in 1997 from Rejshohi University. I have expertise in health, nutrition, livelihoods related training need assessment, training curriculum development, capacity-building processes, training management, human resource management, and support performance management; I am competent in facilitating human rights and rights-based approaches, promoting ohld protection, community mobilization, and community worker's capacity building. I have expertise in conducting studies, designing, and administering surveys and evaluations. I have strong analytical writing and presentation skills, as well as experience in providing technical support to proposal writing and stakeholder/donor communication. I am capable of facilitating decision-making processes, handling conflicts, and managing risks and complex communications

#### Arfina Aktar

She has completed Master of Arts degree and has more than 13 years of proven experience in various international and valopment organizations. I am skilled in conducting training need assessment, developing training module, guideline, learning materials and provide training government stakeholders. skilled in training facilitation to the government frontine health workers like CHCP, FWA, HA and community people specially Community Group (CoS), community Support Group (CSS) representatives. Have strong knowledge and skills on community level public health system strengthening initiatives, advoccey with UHC, UH&FWC and CC for the rights holders.

#### Dr Mahbubul Islam

He has completed his MBBS degree from Rangpur Medical College and MPH degree from NIPSOM. he has 22 years of proven experience on designing technical strategy for improving Maternal and Child (perpoductive) Health and Nutrition Practices of targeted households through engaging nutrition specific- and nutrition sensitive departments, private sector and civil society actors. He led and contributed to the development and utilization of Social Behaviour Change Communication (SBCC) materials and Capacity Development Initiatives, Empower and prepare women of reproductive age and adolescents for parenthood, with adequate knowledge, attitudes and practices on nutrition, health, WASH and SBH services. Like- WHO, UNDP, Plan International Bangladesh, FPAB.



### GET IN TOUCH

Scope Insights Limited is fully devoted to provide high quality consultancy support to the development partners, government and private sectors to unfold the opportunities for changing the livelihoods, social systems. The team members are fully equipped to design, conduct research and deliver quality report to the clients. We believe that our joint efforts will make us successful to build a prosperous nation through alleviating poverty, strengthening system and structures, digital transformation.

#### CONTACT US:



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scopeinsightslimited@gmail.com



Road # 1/1, House#14, Nishbetganj, Rangpur

Issue No. 139851 Date:01/09/2019





#### Government of the People's Republic of Bangladesh

#### National Board of Revenue

Taxpayer's Identification Number (TIN) Certificate

#### TIN: 422435841180

This is to Certify that Scope Insights Limited is a Registered Taxpayer of National Board of Revenue under the jurisdiction of Taxes Circle-001 (Company) . Taxes Zone Rangpur.

#### Taxpayer's Particulars :

1) Name : Scope Insights Limited

2) Registered Address/Permanent Address : Apartment # 4B,Piot # 12/CHA/2B, Road# 4, Shyamoli, Dhaka, Darussalam, Dhaka, PO : 1207

- 3) Current Address :
- 4) Previous TIN : Not Applicable
- 5) Status : Company

Date : September 28, 2019

Please Note: 1. A Tapager is labe to lie the Return of Income under section 75 of the Income Tax Ordinance, 1984. 2. Failure to the Return of Income under section 75 is liable

(a) Penalty under section 124; and (b) Prosecution under section 164 of the Income Tax Ordinance, 1984.



Deputy Commissioner of Taxes Taxes Circle-001 (Company) Taxes Zone Rangpur Address : Kar Bhaban, Kachari Bazar, Rangpur Phone : 0621.41776

N. B: This is a system generated certificate and requires no manual signature.

ক্ৰমিক লং-	
	ট্রেড লাইসেন্স
	লাইদেশ নহ : BL-2019-20000805 লাইদেশ ইস্থা ডাইখ : ২০/১/২০২৪ অর্থ জিল : ২০২৪-২০২৫ তার্চে নহ : ১৭ ছানীত সরকার (সিটি মন্টোবেনা) আইন ২০০১ রে ৮২-বারা অনুদেরী (পলা, বারনার জন নাইদেল,
	মাহার মেয়াস ৬০ জন ২০১৫ সন পর্বশঙ্গকর হাজের। প্রতিষ্ঠানের নাম প্রোপাইটন/মার্কি : মেয় মেয় মেটেস্ পিয়। প্রোপাইটন/মার্কি : মেয় মেয় মেটেস্ কালনি নাডার নাম : মুন্ত বেরেরা বেন্দ্র মাডার নাম : মুন্ত বেরেরা বেন্দ্র মুন্টা রিজনা : মেরা৯-১৯, পান ১৪, নিনবের্জার, শতের্বজ্ঞপার্টা
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	এই ট্রেড লাইসেল এর মেয়ান ২০২৫ সালের ৩০ জন গর্মস্ত বদবং থাববে।
	איין איין איין איין איין איין איין איין
	উপেন্দ্র যে হ'ল কেন গলন নাম নাম হৈছে ব্যবহারে। অঞ্চলচনর অধিকার ক্ষুদ্র না করে এই লাইসের রগত হল।